

'Good research equals an enjoyable holiday'

What does your business do?

We hire the mobility equipment people require for delivery to their holiday destination in the UK and abroad.

Customers can book and pay online for guaranteed delivery to their hotel, apartment or villa on the date they need it.

We hire wheelchairs, hoists, mobility scooters, commodes, bath lifts, shower chairs, walkers, standing electric hoists, profile beds, standing aids and many more items.

We operate in Spain, Tenerife, Majorca, Lanzarote, Gran Canaria, Ibiza, Fuerteventura, Portugal, Greece, Cyprus, Egypt, Italy, France, Florida, Malta, America, Turkey, Caribbean and many other destinations.

Where are you based?

10 Sandyford Place, Charing Cross, Glasgow.

How did you get started?

Our online business is

GLASGOW MEANS BUSINESS

EACH week the Evening Times puts the spotlight on one of the dozens of new businesses determined to succeed. They are the future for Glasgow and west Scotland's economy and are working hard to achieve success in the face of continuing economic hardship.

Many start-up businesses are struggling to take off because of the economic downturn, and this column will offer advice for potential start-ups.

Each start-up will answer the same questions about their business in the Evening Times every Wednesday.

This week we feature Michael and Lynn Davis, of Mobility Equipment Hire Direct.



a spin-off from www.disabledaccessholidays.com

What is your background?

We have worked in the travel business for 10 years now and are specialists in arranging accessible holidays for disabled people anywhere in the world.

Our service includes arranging wheelchair assistance and flights from any UK airport, transfers in wheelchair-adapted vehicles, guaranteed adapted rooms and now, via our new company, mobility equipment hire.

What is your top tip?

People should always

research where they are going! Good planning and research equals an enjoyable holiday.

How long has your business been running?

We launched on January 7.

What was your first deal?

Our first client hired a manual wheelchair for

use in Fuerteventura.

Who was/is your mentor or inspiration?

Disabled Access Holidays and Mobility Equipment Hire Direct, which started after the owners' own experiences when on holiday with their disabled son.

After difficulties finding suitable accessible

accommodation, they bought and adapted an apartment to make it suitable for disabled travellers.

Four more wheelchair accessible apartments followed and they are now all available to rent in Puerto Pollensa, Majorca.

The company, in partnership with Clydegrove Travel, now offers flights, mobility equipment hire, adapted airport transfers and accessible accommodation in other destinations.

Where do you want your business to be in five years?

We want to have expanded to offer mobility equipment hire to lots more countries throughout the world and to have established ourselves as the market leader on mobility equipment hire.

Useful contacts

www.mobilityequipmenthiredirect.com and www.disabledaccessholidays.com

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